

Wacker Neuson Group

Date: September 30, 2025

Preußenstraße 41 80809 Munich Germany

Leading global manufacturer of high-quality Light (LE) and Compact Equipment (CE)

- Products and services for construction and agriculture (more than 40 product groups)
- Founded in 1848: long tradition of >175 years
- approx. 6,000 employees
- 8 manufacturing and R&D locations
- >7,000 sales and service stations worldwide
- Innovation as key driver, more than 375 patents
- Fiscal year 2024: approx. € 2.2 bn revenue and 5.5% EBIT margin

Investment Highlights

- Long-term growth: Strategy 2030 targeting 11% EBIT margin and € 4 bn revenue
- Innovation leader: pioneer in zero emission solutions and construction equipment digitalization
- Global presence: diversified customer base in agriculture and construction markets worldwide
- Megatrends as growth drivers: urbanization, infrastructure modernization and decarbonization
- Stable financial profile: low financial leverage (equity ratio of 60%, net debt to EBITDA of 0.9¹)

¹ Q3/2025: Net financial debt / EBITDA of the last 12 months.

WEIDEMANN

designed for work

97.4 108.5 **EBIT** 41.3 24.7 6.0 6.3 EBIT margin (in %) 7.5 4.8 9.7 55.5 64.4 Profit for the period 26.7 0.82 0.95 Earnings per share 0.39 0.14 91.5 Free cash flow 48.1 87.0 115.8

Q3/25

550.3

Q3/24

517.6

9M/25

1,625.2

9M/24

1,722.4

Business Overview: We serve our markets with three strong brands











Construction, gardening and landscaping, municipal bodies, recycling, railroad/track construction, etc.

Agriculture, stud farms/stables, municipal services, tree nurseries

Further brands and participating interests:







Digitalization of construction sites, battery compatibility with a wide range of manufacturers, increased production capacity utilization

Guidance FY 2025

in € m

Revenue

Revenue € 2,150 m − € 2,250 m

EBIT margin 6.5% – 6.8% Investments € 80 m

Net working capital ratio 34%

Key Figures of the Wacker Neuson Group

Executive Board

CEO Dr. Karl Tragl
CFO Christoph Burkhard
CSO Alexander Greschner
COO / CTO Felix Bietenbeck

Supervisory Board

Chairman Hans Neunteufel

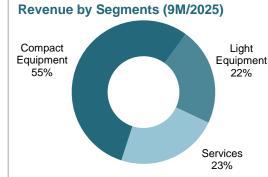
Members Prof. Dr. Matthias Schüppen

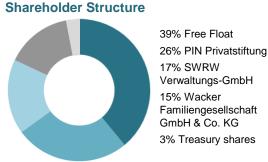
Ralph Wacker Peter Riegler

Employee representatives Elvis Schwarzmair

Christian Kekelj

Revenue by Regions (9M/2025) Americas 20% Asia-Pacific 2%





Key Stock Figures

52W High

52W Low

ISIN / WKN	DE000WACK012 / WACK01
Number of shares	70,140,000
IPO	May 15, 2007
Stock exchange segment	Regulated market (Prime Standard),
	Frankfurt Stock Exchange
Indices	SDAX, DAXplus Family, CDAX
Current market cap	€ 1.5 bn

€ 25.90

€ 12.52



Strategy 2030: Implementation along 10 strategic levers

Our Vision

Our innovative solutions drive technological change.

We make a strong contribution to sustainable construction and agriculture.

Our Purpose

Our Mission

We make our customers more productive than anyone else in the market.

Strategic Perspectives

> 11 % EBIT Margin € 4 bn Revenue ≤ 30 %
Net Working Capital

Strategic Levers

Light Equipment
Market Leadership

zero emission Solution Time to market and innovation

Americas Growth Strategy

Asia and
Low-regulated Markets

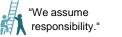
Digitalization and Automation

Cost, Operations and Footprint Optimization

Aftermarket and Services

9 Sustainability Actions 10 Best Company to work for

Our Leadership Principles



"We believe in mutual respect."



"We act as coaches."



"We celebrate success."

Our Values

Reliability

Safety

Efficiency

Sustainability

Our Business
Objective

Machines and solutions for construction and agriculture

Financial Calendar

November 24-26, 2025

German Equity Forum, Frankfurt

Wacker Neuson SE

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