

## Welcome to Wacker Neuson Group's Early Payment Program

Join our new Early Payment Program

Wacker Neuson Group has decided to improve their working capital position to ensure sustainable growth in the future which also creates new opportunities for you as a supplier. One instrument is to harmonize our payment terms to industry standards. Our Early Payment Program enables us to implement this target without negative impact for you. To the contrary, we jointly facilitate a win-win-situation. Through this program, you as a Wacker Neuson Group supplier can improve your cash flow position and receive your invoice payments earlier, despite the longer payment terms.

### Cooperation with CRX Markets

Wacker Neuson Group cooperates with CRX Markets, Europe's leading global marketplace for working capital finance ([www.crxmarkets.com](http://www.crxmarkets.com)). Wacker Neuson Group is committed to a fast approval of supplier invoices which are uploaded daily to the CRX Marketplace. If you would like to get your invoices paid early, you can flexibly sell these invoices on a daily basis in a non-recourse structure (true sale) to a group of Wacker Neuson Group core banks at an very attractive price. CRX Markets delivers the technical and legal infrastructure, coordinates the entire process for all parties involved and ensures fast, reliable, and transparent transactions.

## What are your advantages?

- Get your Wacker Neuson Group invoices paid much earlier
- Improve your working capital, cash flow, and balance sheet
- Take advantage of very attractive financing terms
- Reduce risk and finance the growth of your business



## What does this mean in practice?

Current terms (without Early Payment Program)		New terms (with Early Payment Program)	
Invoice amount:	€ 100,000	Invoice amount:	€ 100,000
Payment term:	60 days	Financing rate:	1.1% p.a.
After 60 days:	Receipt of € 100,000	Euribor (reference rate):	3.3% p.a.*
		Payment term:	120 days
		After 10 days**:	Receipt of € 98,655.56
		Payout rate:	98.66%

\* According to current markets rate, floored at 0%. The applicable reference rates will be linearly interpolated according to the exact term of the invoice.  
 \*\* Depending on the invoice approval time.

Please use the CRX Markets Calculator to easily and transparently calculate your financing costs for early payment of your invoice:  
<https://www.crxmarkets.com/wacker-neuson-20lp123/#calc>

## Are you interested?

We would be happy to discuss the next steps with you, so that you can also benefit from this attractive Early Payment Program.

If you have any questions, please get in touch with your procurement contact at Wacker Neuson Group or Marlene Fellerer from CRX Markets.

## Contact

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